

Company profile



The new way to compare,
shortlist and fund digital change_

Call Now +44 (0)20 3965 0341 | info@techgrants.co.uk | www.techgrants.co.uk

Our partners

techgrants

A fully independent platform

We have partnerships with major global vendors across multiple disciplines to provide you with the necessary tools, knowledge and expertise to accelerate your digital transformation.

SD-WAN	Security	Unified Communication	Contact Centre	Cloud	Co-Location

3.What we do_



Congratulations!
we can provide

£65,678.54

towards your total project costs*



Fund

Tech Grants provides free funding for all organisations looking at digital change. No catches, gimmicks or gotchas.

We do this by utilising resources within the UK channel partner network back in favour of our end users. In fact, over the last two years we have provided free funding for over 90% of all digital transformation projects run through the platform.

We can even tell you beforehand how much we are able to provide.

It really is that simple!

'we have provided funding for over 90% of all digital transformation projects'



* Funding amount is unique to each project.

Opportunity Criteria

Popular Integrations

MS Teams Integration **Direct Routing integration into the MS Teams platform**

Features

Agents:

- Bundled UK Minutes
- Bundled International Minutes
- Audio Conferencing
- Call Recording/Classed captions on video
- Document Sharing
- Mobile Application
- Softphone
- Team Messaging
- Transcription of Video/Audio
- Unlimited File Storage
- Video Conferencing
- Video Recording

UK Data Residency Required

EU Data Residency Required

Security

Load More

Vendors

RingCentral, 8x8, dialpad, Microsoft Teams, fuze, zoom, VONAGE, Mitel, AVAYA

Desktop 0-5

Contract Length Monthly 1yr 2yr

Reset Criteria

Compare Chosen Vendors

Back to vendors | Reset Criteria | Export Matrix

Features per licence	8x8	RingCentral	MASERBY	dialpad	Microsoft Teams
Inclusive UK Minutes	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Tier 1	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Tier 2	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Tier 3	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Tier 4	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Built On	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Inclusive International Minutes	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Tier 1	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tier 2	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Choose Vendors

8x8, RingCentral, dialpad, Microsoft Teams, fuze, zoom, Genesys, VONAGE, AVAYA, MASERBY, Mitel, 8x8

Comes as an additional bolt on package

750 local minutes included

Load More

Compare



‘You can even compare multiple vendors at once, with the ability to export all results at the touch of a button’

We have detailed and unique insights into our vendors platforms and systems. It’s this information that forms the core of our comparison matrixes. This makes it quick and easy to filter down and identify the best suppliers based on your individual needs.

You can even compare multiple vendors at once, with the ability to export all results at the touch of a button

Each individual matrix acts as a virtual consultant – providing relevant recommendations and information instantly along with direct links through to specific features and further information.



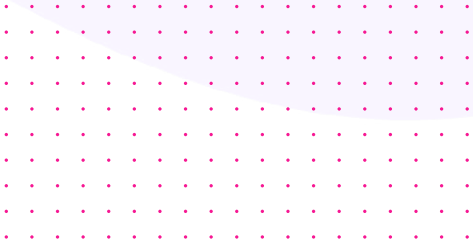
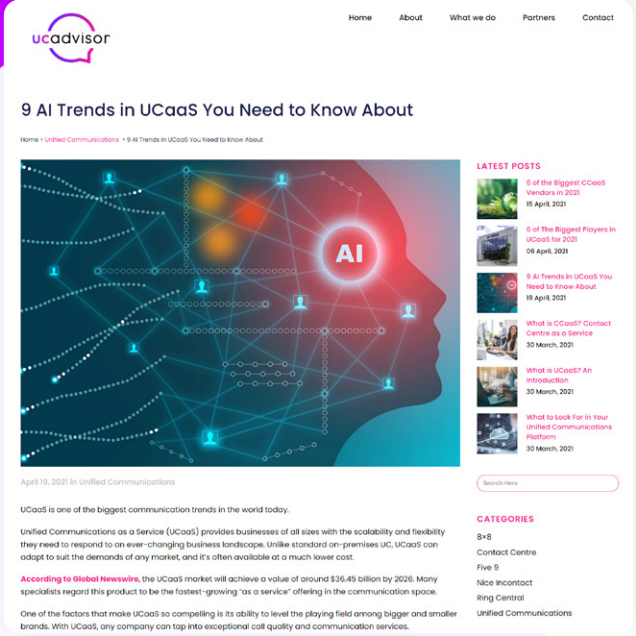
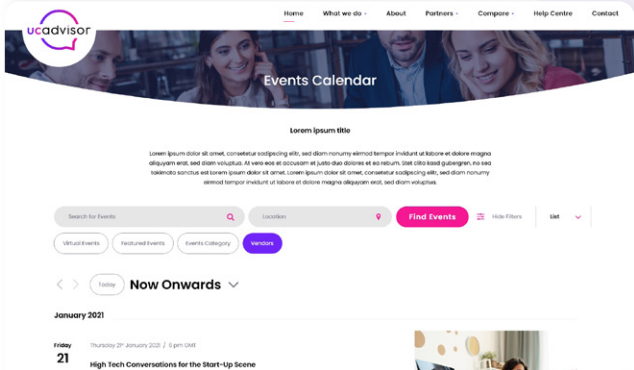
Research

Tech Grants provides resources and tools to help organisations get to grips with the latest happenings across a range of vendors including the most up to date information and news.

Updated regularly with industry related blogs, articles and upcoming events - whatever you need we have you covered.

'whatever you need we have you covered'

We also provide open access to best practice resources and downloadable templates to help you on your next steps.



ABP Food Group



ABP UK was looking to replace their existing PBX and telephony solution across the UK, and we engaged Tech Grants to help identify suitable partners. They provided valuable advice, explained our options in detail and helped us quickly shortlist a few select vendors, one of which is now our preferred supplier.

Gary Allwood
Head of IT

The Brit School



From the first conversation to the point of deciding on a vendor and beyond Tech Grants have been a constant and very helpful presence. I would recommend that anyone embarking on a new UCaaS solution or reviewing a current system should work with their excellent team. Their expert advice and friendly approach helped us make the best decision for our organisation and allowed us to change systems at no cost at all.

Anthony Milgate
IT Director

A trusted platform

Aveva



I've worked with Tech Grants while building Unified Comms strategy for AVEVA. They provided valuable insights into UC market and provided accurate recommendations based on the requirements while challenging status quo for a business that was going through significant end-to-end digital transformation. They are very knowledgeable, and we would be glad to work with him again if our paths were to cross again in the future.

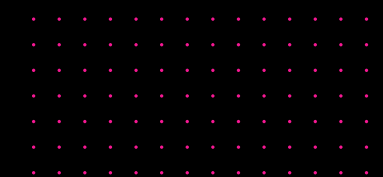
Seshu Josyula
Head of Strategy & Architecture

Attivo Group



We engaged with Tech Grants during our transformation programme to help us deliver enhanced efficiency through integrated technology. Operating in a heavily regulated environment brings significant challenges and modernising our telephone system. Fortunately we worked with UC Advisor who understood our constraints and requirements and delivered a solution that was not only what we needed but incredibly innovative, giving us the feedback to mitigate the problems faced when dealing with the global pandemic.

Daniel Bridges
CTO



What our partners say —

Working hand in hand with industry leading solutions and platforms our supplier network forms the backbone of what we do. By having such a unique and close relationship with our partners we can truly deliver the best possible outcome for all of our users.

8x8



"We're delighted to be working with Tech Grants to support their customers and prospects in the UCaaS space. With 8x8's best in breed cloud solutions enabling better collaboration and improved analytics, global reach and solutions tailored to suit customer business needs and budget, overlaid with Tech Grants value-add services such as free deployment in parallel with their UC & CX expertise."

Keith Jackson
Regional VP Channel Sales

DialPad



"Tech Grants unique approach to procurement and funding is majorly disrupting the traditional way IT Teams go about tendering. By helping businesses negate upfront costs they are really are putting the customer in the driving seat first from both a flexibility and financial perspective"

Jeremy Slater
EMEA Sales Director

Fuze



"Tech Grants has a great knowledge of the UC & CC market working with all of the top providers in the space with the ability to find the right solution for the customer and their requirements. By helping companies reduce the deployment costs of projects, they are really bringing something innovative to the procurement marketplace.

Thomas Disney
UK Channel Manager

RingCentral



Tech Grants has been a tremendous partner for both RingCentral and their customers. They take the time to find the right solution for each client, and are so confident in their process that they'll cover the cost of deployment to ease the transition to the cloud. By focusing on every step of the customer journey the team at Tech Grants has been instrumental in helping UK organisations prepare for the new world of work.

Wendy Harmon
AVP Partner Programs

TalkDesk



Creating financial models that help drive down heavy capex burdens and drive all OPEX models is what can make the difference. Tech Grants has created an inventive model utilising a reverse investment to lower or mitigate any up-front professional services outlay. For many potential investors in Talkdesk, this will assist greatly in signing off their investment.

Michael Thomas
Sales Director Northern Territories

Tech Grants is a free platform built around saving organisations time, money and resources on their digital transformation projects. In fact we do so much that it can be easy to get a bit lost with it all!

Below is a rundown of what makes us unique.



4. Overview



- **100% free to use – always**
All our services are 100% free to use and always will be.
- **Contract directly**
You still contract and negotiate directly with your preferred vendors.
- **Compare leading vendors**
Compare multiple vendors and different solutions instantly without the need to speak to sales staff.
- **Best fit solutions**
Instantly identify which vendors are best suited to your needs based on your unique requirements.
- **Free resources**
Access to industry resources such as blogs, articles, and upcoming events.
- **Free consultants**
Access to impartial consultants and subject matter experts to help identify requirements.
- **Free funding**
Reduce or remove project costs through our free upfront funding.
- **Procurement friendly**
Procure as normal, we do not affect your existing procurement process.



FAQ's

How do you make your money?

We make our money by receiving a recurring payment from the successful vendor. The amount is directly related to each individual contract.

Where does the funding come from?

Funding is made available through the UK channel partnership programme set up with each vendor.

Would we get cheaper pricing if we went direct?

No, the UK channel model is built around price parity, so pricing remains the same either way. You still negotiate directly with your chosen vendor across all costs.

How much funding will we receive?

Exact funding amounts vary from project to project; however, we can let you know approximate numbers once we understand the scope and nature of your requirements.

What can the funding be used for?

Anything, previous clients have used it to reduce costs, build out tech funds and even exit contracts early.

Does the funding cover all digital change projects?

We can provide funding for most digital change projects, however if you are looking at something more niche it may be worth dropping us a message to see if we can help.

Do we have to sign anything with you?

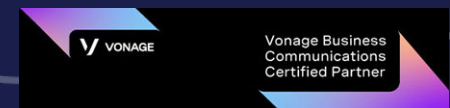
No - you sign directly with your chosen vendor.

Can we just use you for the funding?

Absolutely.

Is this really all free?

Yes, we are completely free.



techgrants

Tech Grants

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