

techgrants

Fairness  
& Transparency

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# Our Promise\_

**TechGrants places a high priority on **fairness and transparency** when funding digital transformation projects, particularly when working within existing procurement and tender frameworks.**

At TechGrants, we recognize that different customers have **unique needs** and preferences in their procurement processes. As such, we offer a high degree of flexibility in our engagement options to cater to those needs. We pride ourselves on being agile and can **adapt** our level of involvement based on the specific requirements of each project.

We work with organisations in three primary ways: consultancy, private tenders, and frameworks. The guide below outlines these options and when our involvement is necessary.

**1** Consultancy

**2** Private Tenders

**3** Frameworks

# Option 1

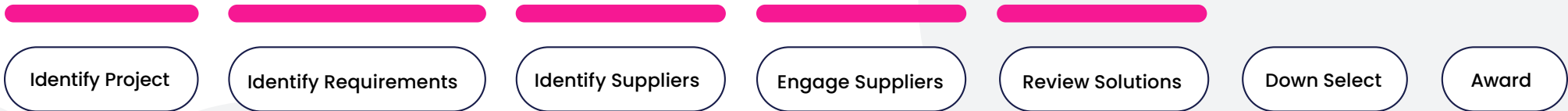
## Consultancy\_

TechGrants provides access to independent industry experts who offer impartial guidance on all aspects of digital change projects. Our services include start-to-finish guidance and advice on digital change, as well as grant funding capabilities. We help our customers find the best providers in the market, reducing costs and resources as part of our free service.



Start

Finish



Identify Project

Identify Requirements

Identify Suppliers

Engage Suppliers

Review Solutions

Down Select

Award

Tech Grants is notified of an upcoming digital project

TechGrants assists in identifying requirements

TechGrants identifies appropriate suppliers for requirements

TechGrants arranges introductions, demos and POCs

TechGrants independent advisors help review solution details

 Procurement Stages

 TechGrants Engagement



## Option 2

# Tendering\_

TechGrants can assist in closed or private tenders by providing flexible levels of involvement to meet the customer's needs. Typically, we assist in building out requirements, creating RFI/RFP documentation, and identifying suitable suppliers for consideration.



Start

Finish



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TechGrants is notified of an upcoming digital project

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 Procurement Stages

 TechGrants Engagement



## Option 3

# Frameworks\_

For procurement via framework or public tender, absolute transparency throughout the process is crucial. TechGrants ensures this transparency by remaining entirely separate from the process until it is complete. After the contract is awarded, we inform you of any eligible grant funding you are entitled to.



Start

Finish



TechGrants is notified of an upcoming digital project

- Procurement Stages
- TechGrants Engagement





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# Grant Funding & Fairness

TechGrants grant funding and digital acceleration capabilities set us apart from other platforms in our industry.

While most of our clients want to know the exact funding amount available for their project, we understand that some organisations prefer to remain unaware until after the contract has been awarded.

In such cases, we can refrain from informing you of any eligible funding or vendors, allowing for a completely **fair and unbiased** procurement process without any external influence.

'completely fair and unbiased procurement process'

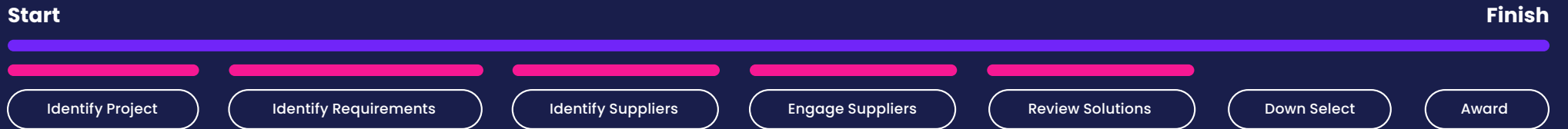


# Overview

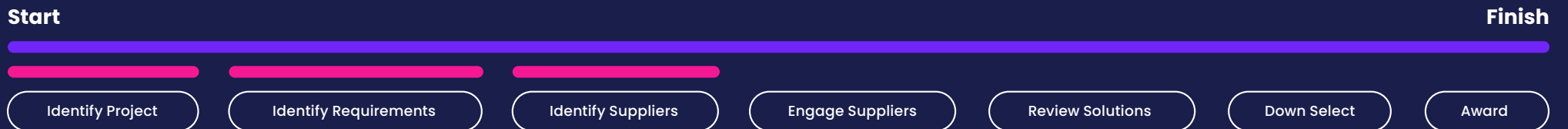


TechGrants understands that every organisation has unique procurement requirements and that there is no one-size-fits-all approach. As such, we offer flexible engagement options that allow us to work alongside your procurement team in ways that align with your specific needs. We can be as involved or removed from the project as required, depending on your personal preferences.

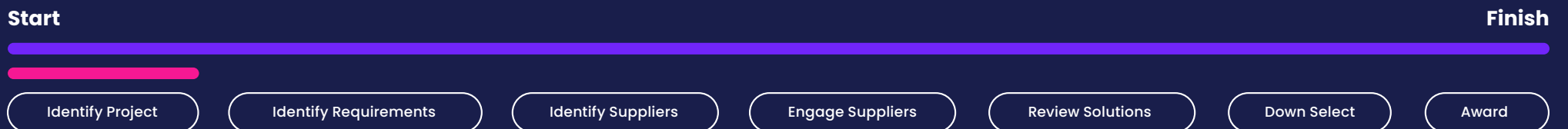
## Consultancy



## Tendering



## Frameworks



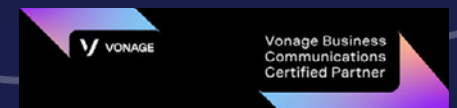
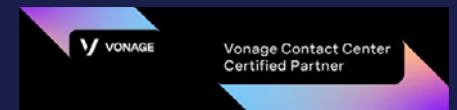
-  Procurement Stages
-  TechGrants Engagement



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